

# ALETHEIA 100 INSIDER INDEX

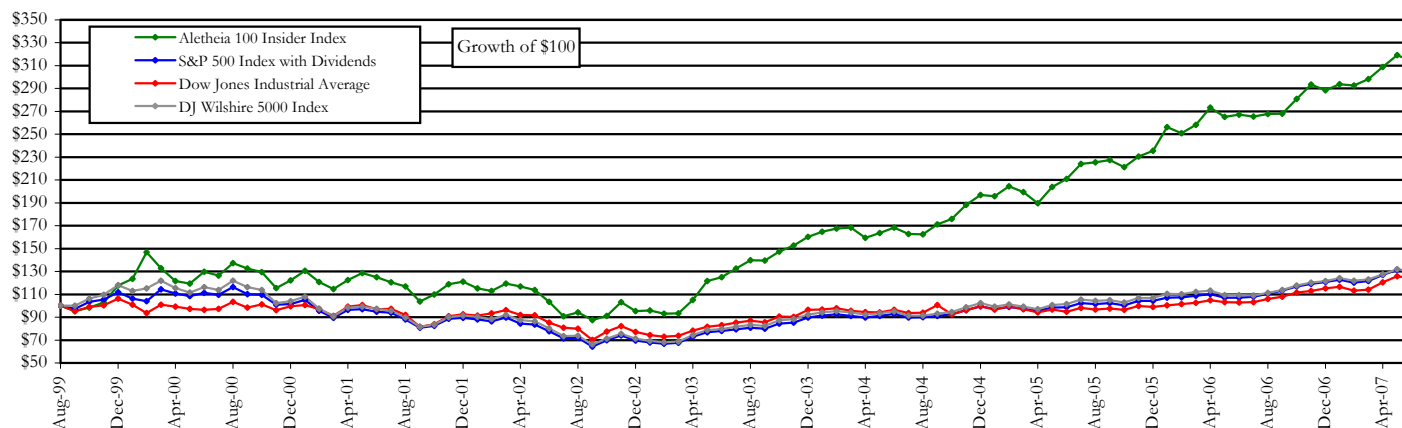
ALETHEIA RESEARCH AND MANAGEMENT, INC.

100 Wilshire Boulevard, Suite 1960 Santa Monica CA 90401 (310) 899-0800

## Investment Approach

The Aletheia 100 Insider Index is an investment strategy that seeks to achieve superior returns by investing long in the Aletheia 100 Insider Index. The Aletheia 100 Insider Index is comprised of the 100 companies that exhibit the most powerful insider buying behaviors as identified by the proprietary research of Aletheia Research and Management, Inc.

## Performance Summary



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
1999	---	---	---	---	---	---	---	---	-4.76%	3.41%	4.60%	14.19%	<b>17.64%</b>
2000	5.08%	18.80%	-9.61%	-8.45%	-1.86%	8.79%	-2.52%	8.50%	-3.45%	-2.21%	-10.80%	5.82%	<b>3.96%</b>
2001	6.73%	-7.55%	-4.90%	6.82%	5.02%	-2.92%	-3.46%	-3.04%	-11.36%	5.87%	8.19%	2.03%	<b>-0.91%</b>
2002	-5.00%	-1.79%	5.62%	-2.24%	-2.46%	-9.23%	-12.04%	3.67%	-7.09%	4.15%	13.25%	-7.57%	<b>-21.23%</b>
2003	0.44%	-2.77%	0.31%	12.36%	15.70%	2.89%	5.97%	5.49%	-0.27%	5.64%	3.59%	5.00%	<b>67.87%</b>
2004	2.75%	1.72%	0.63%	-5.35%	2.60%	2.94%	-3.42%	-0.13%	5.31%	2.80%	7.08%	4.49%	<b>22.82%</b>
2005	-0.49%	4.41%	-2.51%	-4.92%	7.60%	3.38%	6.27%	0.66%	0.89%	-2.73%	4.20%	2.16%	<b>19.71%</b>
2006	8.71%	-2.05%	2.97%	5.81%	-2.99%	0.75%	-0.65%	0.86%	0.14%	4.74%	4.51%	-1.71%	<b>22.41%</b>
2007	1.82%	-0.34%	1.86%	3.63%	3.37%	-1.69%							<b>8.85%</b>

	<u>Aletheia</u>	<u>S&amp;P 500</u>	<u>Dow</u>	<u>Wilshire</u>
<b>Year-To-Date:</b>	<b>8.85%</b>	6.96%	7.59%	6.68%
<b>Three Year Return:</b>	<b>86.37%</b>	39.27%	28.49%	36.55%
<b>Five Year Return:</b>	<b>203.76%</b>	66.31%	45.06%	62.09%
<b>Seven Year Return:</b>	<b>141.96%</b>	16.16%	28.34%	11.69%
<b>From Inception:</b>	<b>213.95%</b>	29.24%	23.82%	29.85%

## Management Team

**Peter J. Eichler, Jr.:** Chairman, CEO/Lead Portfolio Manager. Mr. Eichler is the Chairman, Chief Executive Officer, and Chief Investment Officer of Aletheia Research and Management, Inc. which he founded in 1997. Prior to this, Mr. Eichler spent twelve years at Bear, Stearns & Co. as one of its premier Managing Directors. While at Bear Stearns, Mr. Eichler founded the Special Accounts Money Management Division and created the Bear Stearns Insiders Fund. Mr. Eichler has been managing money professionally since 1990 and has been in the securities industry for over thirty years. Mr. Eichler created the Aletheia 100 Insider Index in 1999 and the Aletheia 50 Insider Selling Index in early 2000 based upon his knowledge of, and experience in, investing around the activities of corporate insiders. Mr. Eichler is a Registered Investment Advisor and a General Securities Principal.

**Elizabeth Sanders:** Senior Research Director. Ms. Sanders served as Vice-President and General Manager of Nordstrom, Inc. from 1978-1990. Ms. Sanders had full responsibility for the Southern California division and ran all strategic planning, budget, operational and bottom-line activities, as well as management selection, merchandising, and physical plant operations. She built the business to over \$1 billion in annual revenues; located, planned and opened 19 stores, and increased the employee base from 350 to 11,000. Prior to joining Aletheia, Ms. Sanders served as a director on the boards of Wal-Mart Stores, Inc., Washington Mutual Savings Bank, Wellpoint Health Networks, Inc., Advantica Companies, Wolverine Worldwide, Dacor and others.

**Joseph M. Boskovich:** Vice Chairman. Mr. Boskovich was previously Chief Executive Officer of Boskovich Farms, Inc., one of the largest farming companies in the United States. During his tenure at Boskovich Farms, Mr. Boskovich established substantial relationships with Wal-Mart, Costco, Sysco, and Safeway, among others. Mr. Boskovich is a past director of a national bank and he has been a private investor for over 30 years. Mr. Boskovich is currently on the Board of Trustees of the University of Southern California.

**Patricia C. Barnes:** Senior Vice President/Portfolio Construction. Ms. Barnes joined Aletheia Research and Management, Inc. at its inception in 1997. Ms. Barnes began her career over twenty years ago with Oppenheimer Mutual Funds. Ms. Barnes subsequently worked at Boettcher & Company and Shearson Lehman, where she gained experience in the OTC trading, syndicate, municipal, fixed income and institutional sales departments. Ms. Barnes is a Registered Securities Principal, a Registered Municipal Bond Principal and a Registered Options Principal.

**Loran F. Graham, CPA:** First Vice-President/Research. Mr. Graham began his career at Arthur Andersen and then Ernst & Young, where he developed a strong background in forensic accounting and financial statement analysis. Mr. Graham collaborated with Mr. Eichler to create the Aletheia corporate buyback database that currently tracks over 1,500 companies.

**John McDowell:** First Vice-President/Research. Mr. McDowell is an MBA graduate from New York University and earned his B.S. in Electrical Engineering from the University of Southern California. Mr. McDowell successfully completed all three levels of the CFA examination and is charter pending.